



## 10 reasons to use a recruitment agency

Let's face it, recruitment agencies aren't cheap and surely anyone can place an advert? But have you ever thought of the extra time, the greater risk and the expense of recruiting yourself? Here are some considerations.

1. Recruiting the right staff takes time, outsourcing recruitment allows you to focus on your core business.  
You can also spend more time on developing and retaining your existing staff.
2. A recruitment agency has access to a larger pool of candidates who may not know about your company or have not considered working for you.
3. They have relationships with passive job seekers who may be a better fit with your organization than those who happen to be reading the paper that day!
4. Recruitment Consultants are usually better trained in interviewing and screening candidates, it's their profession, they do it all day.
5. Low risk! We guarantee all our recruitment assignments and will replace or offer refunds if the candidate doesn't work out, for whatever reason.
6. Specialist recruiters will better determine suitability and fit as they interact with these types of candidates every day.
7. When you add up the hours spent and opportunity costs, using a recruitment agency is more cost effective than undertaking your own recruitment.
8. Maintain confidentiality; don't give away your competitive edge. By undertaking your own recruiting, you offer your competitors insight into your company's direction and success.
9. You can keep all this information fully confidential by using a recruitment agency.
10. Recruitment agencies can also offer support and advice on salaries, market trends and availability.

**Recruitment is what we do – so we do it well, and we do it fast. Our consultants have a real passion for what they do and they know how to do the best possible job in the quickest possible time.**

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